

Background

Light and Mild Cigarettes

Are 'light' cigarettes safer than regular-strength cigarettes?

• No.

When light cigarettes were first introduced in the 1970s, it was thought that they would deliver less cancer-causing tar to smokers.

Subsequent research has shown:

- Smokers of low-tar cigarettes are as likely to get sick and die of cigarette-caused disease as those who smoke regular cigarettes
- Smokers often inhale as much cancer-causing tar and addictive nicotine from low-yield cigarettes as they do from regular cigarettes

Source: Lynn Kozlowski et al. American Journal of Preventive Medicine, 1998; 15(1)

Are there any legislative standards for the use of words like 'light' and 'mild' on cigarette packages?

Not in Canada

There are no legislative or regulatory restrictions or requirements for the use of words like 'light,' 'extra-light,' 'mild,' 'extra-mild,' or 'ultra-light' on cigarettes.

Are there any countries which ban the use of words like 'light' and 'mild' on cigarette packages?

• Yes.

Brazil and the 15 nations of the European Union have passed legislation to ban the use of 'light' and 'mild.'

The Brazilian restrictions come into effect in December 2001, followed by the European Union restrictions in September 2002.

Through the World Health Organization, negotiations are currently underway for an international tobacco treaty (called the Framework Convention on Tobacco Control, or FCTC). Bans on the use of these descriptors is among the treaty's proposed requirements.

Are there restrictions on how 'light' is used on other consumer products (like food and alcohol)?

• Yes.

The Canadian Food Inspection Agency sets strict guidelines for the use of the words 'light' and 'lite' with respect to food and alcohol. Controls on these terms are justified to "avoid misleading ...calorie-conscious consumers who expect 'light' foods to be lower in Calories".

In food, the terms 'light' and 'lite' can only be used:

- when there is a meaningful reduction (i.e. 25% fewer calories)
- when additional information is provided clarifying what 'light' means with respect to the food product (i.e. less fat, less calories, less cholesterol).

In alcohol, light may be used to describe:

- Beer, ale, porter and stout (which is 2.6% 4% alcohol/volume
- Cider 4% alcohol/volume or less
- Wine 9% alcohol/volume or less
- Whisky 25% alcohol/volume or less

Source: Guide to Food Labelling and Advertising, Canadian Food Inspection Agency, 1996.

Do tobacco companies apply any industry-standards to how these terms are used on tobacco products?

No.

The words 'light' and 'mild' are applied to cigarettes without any consistency across brands. Player's Extra Light King Size, for example, produces 11 mg of tar when smoked by a machine. The same manufacturer makes du Maurier Extra Light (which produces 9 mg of tar when smoked by a machine) and Matinee Extra Mild (which produces 4 mg of tar when smoked by a machine).

(As shown below, these smoking-machine values have little relationship to actual amounts of smoke inhaled.)

Are tobacco companies justified in saying that the use of these terms is protected by trademark laws?

• No.

In Canada, the Trade-mark act specifies that trademarks cannot be used in ways that are..."likely to mislead the public as to... the character, quality, quantity or composition... of the wares or services."

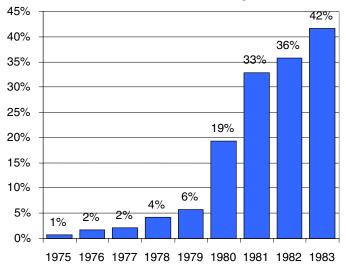
Source: The Trade-Marks Act, Section 7

How many Canadians smoke 'light' cigarettes?

• Over half.

In Canada, 57% of women and 53% of men smoke low-yield cigarettes. Even among young people, 'light' brands account for more than 40% of sales

Source: Survey of Smoking in Canada, 1995. Health Canada; Environics polling data for Health Canada, February 2001.



Market Share of "Ventilated Cigarettes"

Why do machine tests show lower levels of tar and nicotine for 'light' cigarettes?

• Because cigarettes were re-designed to cheat smoking machine tests.

For more than two decades, cigarette companies have used smoking machines to test the levels of tar, nicotine and carbon monoxide. Meanwhile, they have deliberately altered cigarette design to give artificially low readings.

Light cigarettes are made with ventilation holes around the filter which allow extra air to mix with cigarette smoke and give lower tar and nicotine readings on smoking machines. One some cigarettes these holes are visible to the human eye, on others they are almost impossible to see.

Source: W.S. Rickert, "Smoking Under Realistic Conditions: Development of Minimum and Maximum Values for Toxic Constituents in Tobacco Smoke."

In 1975, when the machine testing methods had become standards, fewer than 1% of Canada's cigarettes were made with ventilation holes. By 1983, almost half of Canada's cigarettes were ventilated.

Source: The Canadian Tobacco Market at a Glance, AG-31, document produced during RJR-Macdonald vs. Attorney General of Canada

Do smokers get less tar or nicotine from 'light' cigarettes?

• No.

Smokers modify how they smoke cigarettes in order to 'satisfy' the level of nicotine to which they have become addicted. They do this by

- Blocking the ventilation holes with their lips and fingers:
- Puffing more frequently
- Inhaling more deeply
- Holding the smoke in their lungs longer
- Smoking more cigarettes

Source: Lynn Kozlowski et al. American Journal of Preventive Medicine, 1998; 15(1)

Is there a machine test which gives more realistic readings for tar and nicotine levels in light cigarettes?

• Yes.

Tobacco companies adjusted their cigarettes to give lower readings on the standard test method. Health Canada has adjusted the test method to provide more realistic readings for ventilated cigarettes.

The new Health Canada 'realistic smoking' methodology provides more probable results for light cigarettes. The machine test has been altered to reflect the intense smoking behaviour of those who smoke light cigarettes with:

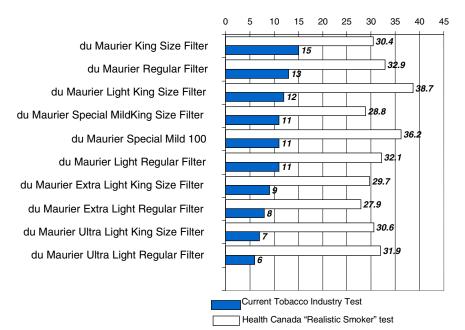
- More puffs per minute
- Deeper inhalation
- Blocking of ventilation holes by fingers and lips.

| | Standard ISO | 'Intense' smoking |
|-------------------|--------------|-------------------|
| Puff volume | 35 ml | 56 ml |
| Puff interval | 60 seconds | 20 seconds |
| Puff duration | 2 seconds | 2 seconds |
| Ventilation holes | Not blocked | blocked |

Health Canada's new methods show that, under realistic smoking conditions, light and extra-light cigarettes can produce more tar and nicotine than regular strength cigarettes.

Health Canada tests of the leading 25 brands showed:

- All brands are equally dangerous
- There is virtually no difference in the tar, nicotine or carbon monoxide of the leading brands



Tar Levels of du Maurier Cigarettes as shown on package labels and as measured by Health Canada "Realistic Smoking" test (mg/cigarette)

Do smokers know that low-yield cigarettes are not safer?

• No.

Less than 10% of US smokers knew that one light cigarette could give the same amount of tar as one regular cigarette.

About 2 in three smokers either did not know of the existence of rings of small holes on the filters of some cigarettes, or did not know that blocking increases tar yields.

Source: Lynn Kozlowski et al. American Journal of Preventive Medicine, 1998; 15(1); Tobacco Control, 1996)

When Canadian smokers were asked what they thought "light" meant, almost half of smoker (47%) thought it meant least nicotine; one third (33%) thought it meant less tar. Only 9% thought it had to do with 'milder taste.'

Source: Health Canada, Survey on Smoking in Canada, 1995

1.5 million Canadian smokers do not believe that 'light' cigarettes as harmful as regular cigarettes. When asked if they thought light/mild cigarettes were less harmful, 23% of Canadian smokers said "yes" or that they did not know.

Source: Canadian Tobacco Us Monitoring Survey, 1999, data purchased by Physicians for a Smoke-Free Canada.

Other than ventilation holes, are 'light' cigarettes different than regularstrength cigarettes?

• No.

Recently revealed ingredient lists for cigarettes show that light and regular cigarettes of the same brand-family have virtually identical ingredients.

British Columbia is the first jurisdiction to demand that tobacco companies disclose complete ingredient lists. These reports, made public in December 1998, show that light and regular cigarettes are virtually identical.

Comparative Ingredients: du Maurier and du Maurier 'Light' cigarettes

As reported to the government of British Columbia, September 15, 1998

| | Du Maurier King Size, Filter | | Du Maurier Light King Size, Filter | | | | | |
|-------------|---|-----------------------|---|--|--|--|--|--|
| | A) Additives | | | | | | | |
| 12 345 | Triacetin/Filter Bonding Agent PVA Adhesive/Cigarette Seam Adhesive PVA Adhesive/Tipping Adhesive Filter Wrapper Adhesive/Hot Melt Die Imprint Ink red+silver Silver • Aliphatic Hydrocarbon Solvent • Resin – Gel H/S • Stearic Acid • Aluminum • Heavy Aliphatic Solvent Naphta • Silicon Dioxide • White Mineral Oil Red • Petroleum Hydrocarbons • Linseed Alkyd Varnish • Pigment Orange 13 • Pigment Red 57:1 • Manganese Naphtenate • Solvent Refined Naphtenic distillates | 1 2 3 4 5 | Triacetin/Filter Bonding Agent PVA Adhesive/Cigarette Seam Adhesive PVA Adhesive/Tipping Adhesive Filter Wrapper Adhesive/Hot Melt Die Imprint Ink red+silver Silver • Aliphatic Hydrocarbon Solvent • Resin - Gel H/S • Stearic Acid • Aluminum • Heavy Aliphatic Solvent Naphta • Silicon Dioxide • White Mineral Oil Red • Petroleum Hydrocarbons • Linseed Alkyd Varnish • Pigment Orange 13 • Pigment Red 57:1 • Manganese Naphtenate • Solvent Refined Naphtenic distillates | | | | | |
| | B) Ingredients (Cigarette) | | | | | | | |
| 1 2 3 | Tobacco Water Reconstructed Tobacco | 1 2 3 | Tobacco Water Reconstructed Tobacco | | | | | |

B) Ingredients (Filter)

| 1 | Cellulose Diacetate/Filter Material | 1 | Cellulose Diacetate/Filter Material |
|---|-------------------------------------|---|-------------------------------------|
| 2 | Titanium Dioxide/Whitening Agent | 2 | Titanium Dioxide/Whitening Agent |
| 3 | Minerall Oil/Process Lubricant | 3 | Minerall Oil/Process Lubricant |
| 4 | Water | 4 | Water |
| 5 | Sorbitan Monolaureate | 5 | Sorbitan Monolaureate |
| 6 | Eloxylated Sorbitan Monolaureate | 6 | Eloxylated Sorbitan Monolaureate |

- 7 Cellulose (web) 8
 - Calcium Carbonate (filler)
- 9 Water
- 10 Cationic Starch (retention)
- 11 Polyvinyl Alcohol (sizing)
- 12 Boric acid (Cross-linking)
- 13 Fumeric acid (PH control)
- 14 Defoamer
- 15 Defoamer mixture
- 16 DeTac

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B) Ingredients (Tipping Paper)

7

- 17 Cellulose (web)
- 17 Cellulose (web) 18 Calcium Carbonate (filler)

21 Cationic Starch (retention)

Cellulose/Paper Base

Calcium Carbonate/Chalk

Depolymerized Guar Gum

Mono Ammonium Phosphate

Cationic acrylamide polymer in oil

20 Hydroxyethylated Starch (sizing)

- 18 Water
- 18 Water 20 Hydroxyethylated Starch (sizing)
- 21 Cationic Starch (retention)
- 22 Defoamer

18 Calcium Carbonate (filler)

- 23 Defoamer mixture 24 DeTac
- 22 Defoamer 23 Defoamer mixture
- 24 DeTac

Water

Defoamer

B) Ingredients (Cigarette Paper) 1

2

3

4

5

6

- Cellulose/Paper Base 1
- Calcium Carbonate/Chalk 2
- 3 Mono Ammonium Phosphate
- 4 Water
- 5 Depolymerized Guar Gum
- Cationic acrylamide polymer in oil
- 6
- Defoamer 7

1 2

3

4

5

2

3

7 B) Ingredients (Cigarette Seam Adhesive)

- Ethylene-vinyl acetate copolymer Ethylene-vinyl acetate copolymer 1
- Polyvinyl Alcohol 2 Polyvinyl Alcohol
- Defoamer
- Defoamer 3 Preservative
- Preservative

4 **B) Ingredients (PVA Tipping Adhesives)**

- PVA Adhesive/Tipping Adhesive (film 1 PVA Adhesive/Tipping Adhesive (film 1 former) former) 2 Plasticizer 2 Plasticizer Sugar (Humectants)
- З 4 Propylene Glycol (Humectant)

Polyvinyl alcohol (film former)

- З Sugar (Humectants)
- 4 Propylene Glycol (Humectant)
 - 5 Polyvinyl alcohol (film former)

B) Ingredients (Filter Adhesive/Hot Melt) Wrapper

- Vinyl acetate ethylene copolymer (film 1 Vinyl acetate ethylene copolymer (film 1 former) former)
 - Microcystallin (diluent)
 - Microcystallin (diluent) 2 3 Tackfiller
 - Tackfiller
- **B) Ingredients (Tipping Inks)**

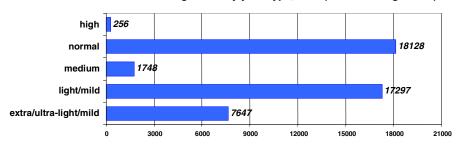
1 Cork 1 Cork

How many cigarettes smoked in Canada are "light" cigarettes?

More than half

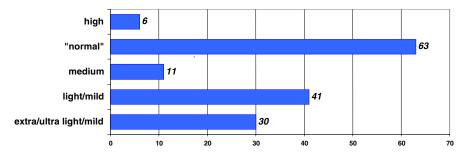
Of all manufactured cigarettes sold in Canada, 17% of cigarettes are marked in the 'ultra' or 'extra' light and mild category, and 35.5% are 'light' and 'mild', and 40% are normal strength.

Sales data reported to Health Canada



Sales of Canadian cigarettes by yield-type, 1997 (millions of cigarettes)

Number of Canadian brands of cigarettes by yield-type, 1997



Does the confusion about low-yield cigarettes lead to higher smokingcaused deaths?

• Yes.

Epidemiological studies of smokers and their motivations to quit have concluded that the introduction of light cigarettes in the 1970s harmed public health.

The U.S. National Cancer Institute concluded low-yield cigarettes have "kept many smokers smoking who otherwise might have quit. The net effect of the introduction and mass marketing of these brands, then, may have been and may continue to be an increased number of smokingattributable deaths."

Source: U.S. National Cancer Institute: The FTC Cigarette Test Method for Determining Tar, Nicotine and Carbon Monoxide Yields of US Cigarettes, report of the NCI Expert Committee, August 1996.