

**PHILIP MORRIS U.S.A.**  
**INTER-OFFICE CORRESPONDENCE**  
**RICHMOND, VIRGINIA**

TO: Imperial Tobacco Ltd.  
 Montreal, P.Q., Canada

FROM: Philip Morris U.S.A.  
 Richmond, Virginia

SUBJECT: PM U.S.A. Reference No.: IMP 0001

DATE: November 5, 1992

Listed below are the initial order quantities by brand for U.S. duty paid Canadian style Players in accordance with Philip Morris U.S.A./Imperial Tobacco Ltd. Agreement dated 09/29/92:

Cigarettes

PM U.S.A. Brand Code	Brand	Number Cigarettes (000)	Total Number 6M Cases	Number Cases to Ship By 12/05/92	Number Cases Remaining to Ship Upon PM U.S.A. Request
5706	Canadian Players Filter Reg	27,780	4,630	3,100	1,530
5716	Canadian Players Medium Reg	6,240	1,040	690	350
5756	Canadian Players Lights KS	17,820	2,970	1,860	1,110
5726	Canadian Players Lights Reg	72,000	12,000	8,000	4,000
5776	Canadian Players XLT KS	5,250	875	580	295
5746	Canadian Players XLT Reg	14,700	2,450	1,630	820
5766	Canadian Players LT Smooth KS	1,560	260	175	85
5736	Canadian Players LT Smooth Reg	<u>5,220</u>	<u>870</u>	<u>580</u>	<u>290</u>
Total		150,570	25,095	16,615	8,480

Fine Cut Tobacco

PM U.S.A. Brand Code	Brand	Number Tins	Total Number 30-Tin Cases	Number Cases to Ship By 12/05/92	Number Cases Remaining to Ship Upon PM U.S.A. Request
5806	Canadian Players	137,010	4,567	2,830	1,737
5816	Canadian Players Lights	147,000	4,900	3,000	1,900
5826	Canadian Players XLT	<u>66,000</u>	<u>2,200</u>	<u>1,167</u>	<u>1,033</u>
Total		350,010	11,667	6,997	4,760